Total Semester Credit Hours Required for Degree: 60/61 SHC

#### **Business Technologies**

### Accounting

## Credential: Associate in Applied Science Degree in Accounting A25100

The Accounting curriculum is designed to provide students with the knowledge and the skills necessary for employment and growth in the accounting profession. Using the "language of business," accountants assemble and analyze, process, and communicate essential information about financial operations.

In addition to coursework in accounting principles, theories, and practice, students will study business law, finance, management, and economics. Related skills are developed through the study of Communication, computer applications, financial analysis, critical thinking skills, and ethics.

Graduates should qualify for entry-level accounting positions in many types of organizations including accounting firms, small businesses, manufacturing firms, banks, hospitals, school systems, and governmental agencies. With work experience and additional education, an individual may advance in the accounting profession.

Program Length: 4 semesters

Career Pathway Options: Associate in Applied Science

Degree in Accounting

Program Sites: Lee County Campus - Day Program,

Selected Evening: Distance Education

Course Requirements for Accounting Degree

Course Requirements for Accounting Degree				
A. General I	Education Courses (15 SHC)	C-L-SHC		
ENG 111	Writing and Inquiry	3-0-3		
ENG 114	Professional Research and Reporting	3-0-3		
	Humanities/Fine Arts Requirement	3-0-3		
	Social/Behavioral Science Requirement	t 3-0-3		
Select one co	ourse:			
MAT 110	Math Measurement & Literacy	2-2-3		
or				
MAT 143	Quantitative Literacy	2-2-3		
B. Major Re	quirements (24 SHC)			
ACC 120	Principles of Financial Accounting	3-2-4		
ACC 121	Principles of Managerial Accounting	3-2-4		
ACC 129	Individual Income Taxes	2-2-3		
ACC 220	Intermediate Accounting I	3-2-4		
BUS 115	Business Law I	3-0-3		
CIS 110	Introduction to Computers	2-2-3		

Economics 1	Requirement—Take one course (SHC)	
ECO 151	Survey of Economics	3-0-3
ECO 251	Principles of Microeconomics	3-0-3
ECO 252	Principles of Macroeconomics	3-0-3
	•	
C. Other Mo	ajor Requirements (29 SHC)	
ACC 122	Principles of Financial Accounting II	3-0-3
ACC 130	Business Income Taxes	2-2-3
ACC 140	Payroll Accounting	1-2-2
ACC 150	Accounting Software Applications	1-2-2
ACC 221	Intermediate Accounting II	3-2-4
ACC 227	Practices in Accounting	3-0-3
BUS 110	Introduction to Business	3-0-3
BUS 125	Personal Finance	3-0-3
BUS 225	Business Finance	2-2-3
Major Elect	ives (Select 3 SHC)	
BUS 137	Principles of Management	3-0-3
BUS 153	Human Resource Management	3-0-3
BUS 280	REAL Small Business	4-0-4
CHI 111	Elementary Chinese I	3-0-3
ECO 151	Survey of Economics	3-0-3
ECO 251	Principles of Micro Economics	3-0-3
ECO 252	Principles of Macro Economics	3-0-3
MKT 120	Principles of Marketing	3-0-3
MKT 123	Fundamentals of Selling	3-0-3
MKT 223	Customer Service	3-0-3
SPA 111	Elementary Spanish I	3-0-3
	equirements (1 SHC)	
Student Suc	cess – Select One	
ACA 111	College Student Success	1-0-1
ACA 115	5	0-2-1
ACA 122	College Transfer Success	1-0-1

Total Semester Hours Credit Required: 69

## Accounting Credential: Diploma in Accounting D25100

The Accounting curriculum is designed to provide students with the knowledge and the skills necessary for employment and growth in the accounting profession. Using the "language of business," accountants assemble and analyze, process, and communicate essential information about financial operations.

In addition to coursework in accounting principles, theories, and practice, students will study business law, finance, management, and economics. Related skills are developed through the study of communication, computer applications, financial analysis, critical thinking skills, and ethics.

Graduates should qualify for entry-level accounting positions in many types of organizations including accounting firms, small businesses, manufacturing firms, banks, hospitals, school systems, and governmental

agencies. With work experience and additional education, an individual may advance in the accounting profession.

Career Pathway Options: Associate in Applied Science

Degree in Accounting Program Length: 3 semesters

Program Sites: Lee County Campus - Day Program,

Selected Evening; Distance Education

A. General I	uirements for Accounting Diploma Education (6 SHC)	C-L-SHC
ENG 111	Writing and Inquiry	3-0-3
Select one co	ourse.	
MAT 110	Math Measurement & Literacy	2-2-3
or	•	
MAT 143	Quantitative Literacy	2-2-3
B. Major Re	equirements (20 SHC)	
ACC 120	Principles of Financial Accounting	3-2-4
ACC 121	Principles of Managerial Accounting	3-2-4
ACC 129	Individual Income Tax	2-2-3
BUS 115	Business Law I	3-0-3
CIS 110	Introduction to Computers	2-2-3
Economics I	Requirement—Take 3 SHC	
ECO 151	Survey of Economics	3-0-3
ECO 251	Prin of Microeconomics	3-0-3
ECO 252	Prin of Macroeconomics	3-0-3
C. Other Ma	njor Requirements (12 SHC)	
ACC 122	Principles of Financial Accounting II	3-0-3
BUS 110	Introduction to Business	3-0-3
BUS 125	Personal Finance	3-0-3
Major Electi	ves—Take 3 SHC	
ACC 140	Payroll Accounting	1-2-2
ACC 150	Accounting Software Applications	1-2-2
BUS 137	Principles of Management	3-0-3
BUS 153	Human Resource Management	3-0-3
BUS 280	REAL Small Business	4-0-4
CHI 111	Elementary Chinese I	3-0-3
MKT 120	Principles of Marketing	3-0-3
MKT 123	Fundamentals of Selling	3-0-3
MKT 223	Customer Service	3-0-3
SPA 111	Elementary Spanish I	3-0-3
D. Other Re	quirements (1 SHC)	
Student Succ	cess – Select One	
ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1
ACA 122	College Transfer Success	1-0-1

Total Semester Hours Credit Required: 39

## Accounting Credential: Income Tax Preparer Certificate C25100T0

This certificate program is designed to prepare students for job opportunities in the accounting field in the specific area of income tax preparation. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Accounting provided the student meets the entrance requirements for the Accounting program.

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Accounting, Diploma in Accounting (Higher entrance standards required), Payroll Accounting Certificate, Small Business Financial Advisor Certificate I and II

Program Sites: Lee County Campus – Day Program, Selected Evening; Distance Education

# **Course Requirements for Income Tax Preparer Certificate**

Major Requ	C-L-SHC	
ACC 120	Principles of Financial Accounting	3-2-4
ACC 122	Principles of Financial Accounting II	3-0-3
ACC 129	Individual Income Taxes	2-2-3
ACC 130	Business Income Taxes	2-2-3
BUS 125	Personal Finance	3-0-3

Total Semester Hours Credit Required for Graduation: 16

# Accounting

# Credential: Payroll Accounting Certificate C25100P0

This certificate program is designed to prepare students for job opportunities in the accounting field in the specific area of payroll accounting. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Accounting, provided the student meets the entrance requirements for the Accounting program.

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Accounting, Diploma in Accounting (Higher entrance standards required), Income Tax Preparer Certificate, Small Business Financial Advisor Certificate I and II.

Program Sites: Lee County Campus – Day Program, Selected Evening; Distance Education

# **Course Requirements for Payroll Accounting Clerk Certificate**

Major Requ	C-L-SHC	
ACC 120	Principles of Financial Accounting	3-2-4
ACC 129	Individual Income Taxes	2-2-3

Payroll Accounting	1-2-2
Accounting Software Applications	1-2-2
Personal Finance	3-0-3
Introduction to Computers	2-2-3
	Accounting Software Applications Personal Finance

Total Semester Hours Credit Required: 17

#### Accounting

## Credential: Small Business Financial Advisor I Certificate C25100S1

This certificate program is designed to prepare students for job opportunities in the accounting field in the specific area of small business financial management. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Accounting, provided the student meets the entrance requirements for the Accounting program.

Entrance Standards: See General Admission Standards in catalog

Academic Standards: See General Academic Standards in catalog

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Accounting, Diploma in Accounting (Higher entrance standards required), Income Tax Preparer Certificate, Payroll Accounting Certificate, Small Business Financial Advisor Certificate II.

Program Sites: Lee County Campus – Day Program, Selected Evening: Distance Education

# Course Requirements for Small Business Financial Advisor I Certificate

		C-L-SHC
A. Major Re	quirements (18 SHC)	
ACC 120	Principles of Financial Accounting	3-2-4
ACC 121	Principles of Managerial Accounting	3-2-4
ACC 140	Payroll Accounting	1-2-2
ACC 150	Accounting Software Applications	1-2-2
BUS 125	Personal Finance	3-0-3
MKT 120	Principles of Marketing	3-0-3

Total Semester Hours Credit Required: 18

#### Accounting

# Credential: Small Business Financial Advisor II Certificate C25100S2

This certificate program is designed to prepare students for job opportunities in the accounting field in the specific area of small business financial management. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Accounting, provided the

student meets the entrance requirements for the Accounting program.

Entrance Standards: See General Admission Standards in catalog

NOTE: Completion of Small Business Financial Advisor I Certificate program or equivalent coursework is required prior to beginning this certificate program.

Academic Standards: See General Academic Standards in catalog

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Accounting, Diploma in Accounting (Higher entrance standards required), Income Tax Preparer Certificate, Payroll Accounting Certificate and Small Business Financial Advisor I Certificate

Program Sites: Lee County Campus – Day Program, Selected Evening; Distance Education

# Course Requirements for Small Business Financial Advisor II Certificate

		C-L-SIIC
A. Major R	equirements (16 SHC)	
ACC 129	Individual Income Taxes	2-2-3
ACC 130	Business Income Taxes	2-2-3
BUS 137	Principles of Management	3-0-3
BUS 225	Business Finance	2-2-3
BUS 280	REAL Small Business	4-0-4

C-L-SHC

Total Semester Hours Credit Required: 16

A25120

# Business Administration Credential: - Associate in Applied Science Degree in Business Administration (General Business Administration Track and Human Resource Management Track)

The Business Administration curriculum is designed to introduce students to the various aspects of the free enterprise system. Students will be provided with a fundamental knowledge of business functions, processes, and an understanding of business organizations in today's global economy.

Coursework includes business concepts such as accounting, business law, economics, management, and marketing. Skills related to the application of these concepts are developed through the study of computer applications, communication, team building, and decision making.

Through these skills, students will have a sound business education base for lifelong learning. Graduates are prepared for employment opportunities in government agencies, financial institutions, and large to small business or industry.

			2010-17 C	onege Calalog – Central Carolina Community	Conege
Program Le	ength: 5 semesters		ACC 121	Principles of Managerial Accounting	3-2-4
Career Pathway Options: Associate in Applied Science		e	BUS 260	<b>Business Communication</b>	3-0-3
Degree in Business Administration			MKT 223	Customer Service	3-0-3
	tes: Lee Campus - Day Program Selected		WBL 111	Work-Based Learning I	0-10-1
	ourses; Harnett Campus - Selected Daytime				
Courses; Di	istance Education			source Management Track (17 SHC)	
			BUS 153	Human Resource Management	3-0-3
	quirements for Business Administration		BUS 252	Labor Relations	3-0-3
	General Business Administration and Hun	nan	BUS 261	Diversity in Management	3-0-3
Resource N	Aanagement Tracks		ISC 121	Environmental Health and Safety	3-0-3
A Comonal	Education Courses (15 SHC)	-L-SHC	WBL 111	Work-Based Learning I	0-10-1
ENG 111	Education Courses (15 SHC) Writing and Inquiry	3-0-3	Major Floor	tives* (Take 4 SHC for either track select	ad)
ENG III	Humanities/Fine Arts Requirement	3-0-3	ACC 121	Principles of Managerial Accounting	3-2-4
	Social/Behavioral Science Requirement	3-0-3	ACC 121 ACC 122	Principles of Financial Accounting II	3-2-4
	Social/Benavioral Science Requirement	3-0-3	ACC 122	Individual Income Taxes	2-2-3
Communic	ations—Take one course:		ACC 130	Business Income Taxes	2-2-3
ENG 112	Writing/Research in the Disciplines	3-0-3	ACC 140	Payroll Accounting	1-2-2
ENG 113	Literature-Based Research	3-0-3	ACC 150	Accounting Software Applications	1-2-2
ENG 114	Professional Research and Reporting	3-0-3	BUS 116	Business Law II	3-0-3
ENG 115	Oral Communication	3-0-3	BUS 151	People Skills	3-0-3
			BUS 196	Seminar in Business Administration	1-3-1
Mathematic	es—Take one course:		BUS 228	Business Statistics	3-0-3
MAT 110	Math Measurement & Literacy	2-2-3	BUS 255	Organizational Behavior in Business	3-0-3
or	·		BUS 270	Professional Development	3-0-3
MAT 143	Quantitative Literacy	2-2-3	BUS 280	REAL Small Business	4-0-4
•			CHI 111	Elementary Chinese I	3-0-3
	equirements (22 SHC)		CTS 130	Spreadsheet	2-2-3
ACC 120	Principles of Financial Accounting	3-2-4	ECO 151	Survey of Economics	3-0-3
BUS 110	Introduction to Business	3-0-3	ECO 251	Principles of Microeconomics	3-0-3
BUS 115	Business Law I	3-0-3	ECO 252	Principles of Macroeconomics	3-0-3
BUS 137	Principles of Management	3-0-3	INT 110	International Business	3-0-3
CIS 110	Introduction to Computers	2-2-3	MKT 123	Fundamentals of Selling	3-0-3
MKT 120	Principles of Marketing	3-0-3	MKT 220	Advertising and Sales Promotion	3-0-3
F	D		MKT 232	Social Media Marketing	3-2-4
	Requirement—Take one course (3 SHC)	202	WEB 214	Social Media	3-0-3
ECO 151	Survey of Economics Principles of Microeconomics	3-0-3	*Major Ele	ctives may not also count as a required co	urse
ECO 251 ECO 252	1	3-0-3 3-0-3	E Other De	equirements (1 SHC)	
ECO 232	Principles of Macroeconomics	3-0-3		ccess – Select One	
C Concent	ration Requirements (Select one track)		ACA 111	College Student Success	1-0-1
c. conceni	ration Requirements (Select one track)		ACA 111	Success and Study Skills	0-2-1
General Ri	usiness Administration Track (12 SHC)		ACA 122	College Transfer Success	1-0-1
BUS 125	Personal Finance	3-0-3	71071 122	Conege Transfer Success	101
BUS 153	Human Resource Management.	3-0-3	Total Seme	ster Hours Credit Required for General B	usiness
BUS 225	Business Finance	2-2-3		tion Track: 65	40111000
BUS 240	Business Ethics	3-0-3		ster Hours Credit Required for Human Re	esource
				nt Track: 70	
Human Re	source Management Track (15 SHC)				
BUS 217	Employment Law and Regulations	3-0-3	Rucinoss	Administration	
BUS 234	Training and Development	3-0-3			
BUS 256	Recruit, Select and Personnel Planning	3-0-3		al: Diploma in Business	
BUS 258	Compensation and Benefits	3-0-3		tration (General Business	
BUS 259	HRM Applications	3-0-3	3-0-3 Administration Track)		
			D25120N	10	
	Tajor Requirements (select the same track fr	rom			
part C.)			The Business Management Diploma is designed to		
					1.0

**General Business Administration Track (15 SHC)** 

The Business Management Diploma is designed to introduce students to basic management skills required for an entry-level position in business management.

Coursework includes basic concepts in such areas as accounting, economics, business law, computer technology, management, and basic computation and communication. Graduates are prepared for entry-level employment opportunities in the area of management including employment in business and government agencies and financial institutions.

Program Length: 3 semesters

Career Pathway Options: Associate in Applied Science

Degree in Business Administration

Program Sites: Lee Campus – Day and Evening; Harnett Campus – Selected Daytime Courses; Distance Education

#### Course Requirements for Business Administration Diploma—General Business Administration Track

Diploma—General Dusiness Administration Track		educational base for lifelong learning.			
A Canadal Education Courses (O. SHC)		C-L-SHC			nitios in
A. General Education Courses (9 SHC) ENG 111 Writing and Inquiry		3-0-3	Students will be prepared for employment opportunities in		
ENGIII	writing and inquiry	3-0-3	personnel, training and other human resources development areas.		
Social/Beha	vioral Science Requirement	3-0-3			
			Program Length: 3 semesters		
	s—Take one course:			way Options: Associate in Applied Sci	ience
MAT 110	Math Measurement & Literacy	2-2-3		Business Administration	
or			Program Si	tes: Lee Campus – Day and Evening; H	arnett
MAT 143	Quantitative Literacy	2-2-3	Campus – S	Selected Daytime Courses; Distance Ed	ucation
	equirements (22 SHC)			uirements for Business Administration	
ACC 120	Principles of Financial Accounting	3-2-4	Diploma—	Human Resource Management Track	
BUS 110	Introduction to Business	3-0-3			
BUS 115	Business Law I	3-0-3		Education Courses (6 SHC)	C-L-SHC
BUS 137	Principles of Management	3-0-3	ENG 111	Writing and Inquiry	3-0-3
CIS 110	Introduction to Computers	2-2-3			
MKT 120	Principles of Marketing	3-0-3		es—Take one course:	
			MAT 110	Math Measurement & Literacy	2-2-3
	Requirement—Take one course (3 SHC		or		
ECO 151	Survey of Economics	3-0-3	MAT 143	Quantitative Literacy	2-2-3
ECO 251	Prin of Microeconomics	3-0-3			
ECO 252	Prin of Macroeconomics	3-0-3	B. Major Requirements (19 SHC)		
			ACC 120	Principles of Financial Accounting	3-2-4
	ajor Requirements (4 SHC)		BUS 115	Business Law I	3-0-3
ACC 121	Principles of Managerial Accounting	3-2-4	BUS 137	Principles of Management	3-0-3
			CIS 110	Introduction to Computers	2-2-3
	quirements (1 SHC)		MKT 120	Principles of Marketing	3-0-3
Student Suc	cess – Select One				
ACA 111	College Student Success	1-0-1		Requirement—Take one course (3 SHO	
ACA 115	Success and Study Skills	0-2-1	ECO 151	Survey of Economics	3-0-3
ACA 122	College Transfer Success	1-0-1	ECO 251	Prin of Microeconomics	3-0-3
			ECO 252	Prin of Macroeconomics	3-0-3
	ation Requirements (3 SHC)				
BUS 125 Personal Finance 3-0-3		C. Other Major Hours Required (18 SHC)			
			ource Management Track		
Total Semes	ster Hours Credit Required: 39		BUS 153	Human Resource Management	3-0-3
			BUS 217	Employment Law and Regulations	3-0-3
			BUS 234	Training and Development	3-0-3
			BUS 252	Labor Relations	3-0-3
			BUS 256	Recruit, Select and Personnel Plannin	
BUS 258 Compensa				Compensation and Benefits	3-0-3

**Business Administration** 

Track)

D25120M0

**Credential: Diploma in Human Resource** 

**Management (Human Resource Management** 

Human Resources Management Diploma is designed to

management: general management strategies and

provide training in the following areas of human resource

techniques, employment law, employee training, employee

recruitment, labor relations, and compensation and benefits.

The Diploma option also provides training in economics, business law, marketing, and computer applications.

Graduates from this program will have a sound business

#### D. Other Requirements (1 SHC) Student Success – Select One

Student Su	beleet one	
ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1
ACA 122	College Transfer Success	1-0-1

Total Semester Hours Credit Required: 44

## Business Administration Credential Credential: Human Resources Management Certificate C25120C0

The Human Resources Management Certificate program is designed to provide students with the skills to work in the area of human resources. Students who complete the certificate requirements should be prepared to work in a variety of work environments including business, industry, and educational settings. Specific emphasis will be placed on compensation and benefits, employee training and development, employment law and regulations, employee assessment and evaluation, and employee recruitment and planning. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Business Administration—Human Resource Management Track

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Business Administration-Human Resource

Management Track

Program Sites: Distance Education

#### Course Requirements for Human Resource Management Certificate

Major Requi	C-L-SHC	
BUS 137	Principles of Management	3-0-3
BUS 217	Employment Law and Regulations	3-0-3
BUS 234	Training and Development	3-0-3
BUS 256	Recruit, Select and Personnel Planning	3-0-3
BUS 258	3-0-3	
Electives (C	hoose 6 SHC)	
BUS 151	People Skills	3-0-3
BUS 153	Human Resource Management	3-0-3
BUS 261	Diversity in Management	3-0-3

Total Semester Hours Credit Required: 18

# **Business Administration Credential: Manager Trainee Certificate C25120MO**

This certificate program is designed to prepare students in the basic aspects of business management. Emphasized in the certificate program are basic concepts of management, business mathematics, marketing, business law, business principles, and human resources management. Students who complete the certificate requirements will be prepared for entry-level positions in management.

Entrance Requirement: General Admissions Standards in catalog

Academic Standards: See General Academic Standards in catalog. (No Placement testing is required for this certificate program.)

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science

Degree in Business Administration

Program Sites: Lee Campus – Day and Evening; Harnett

Campus – Day; Distance Education

#### **Course Requirements for the Manager**

Trainee Certificate:		C-L-SHC
BUS 110	Introduction to Business	3-0-3
BUS 137	Principles of Management	3-0-3
BUS 151	People Skills	3-0-3
BUS 153	Human Resource Management	3-0-3
CIS 110	Introduction to Computers	2-2-3
MKT 223	Customer Service	3-0-3

Total Semester Hours Credit Required: 18

## Business Administration Credential: Entrepreneur Certificate C25120E0

This certificate program is designed to prepare students for self-employment through business ownership. Primary emphasis is placed on business planning and the skills necessary to be a successful entrepreneur. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Business Administration.

Entrance Standards: See General Admission Standards in catalog

Academic Standards: See General Academic Standards in catalog

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Business Administration (Higher entrance standards required)

Program Sites: Lee Campus – Day and Evening; Harnett

Campus – selected day; Distance Education

#### **Course Requirements for Entrepreneur Certificate**

Major Requ	irements	C-L-SHC
ACC 120	Principles of Financial Accounting	3-2-4
BUS 137	Principles of Management	3-0-3
BUS 280	REAL Small Business	4-0-4
CIS 110	Introduction to Computers	2-2-3
MKT 120	Principles of Marketing	3-0-3

Total Semester Hours Credit Required: 17

## Business Administration Credential: Retail Management Certificate C25120R0

This certificate program is designed to prepare students in the fundamental aspects of management in the retail sector Emphasized in the certificate program are basic concepts of financial and managerial accounting, management principles, customer service, human resource management, and hands-on application of management principles through work-based learning. Students who complete the certificate requirements will be prepared for entry-level positions in retail management.

Entrance Requirement: General Admissions Standards in catalog

Academic Standards: See General Academic Standards in catalog. (No placement testing is required for this certificate program.)

Program Length: 2 semesters

Career Pathway Options: Diploma in Business

Administration; Associate in Applied Science Degree in

**Business Administration** 

Program Sites: Lee Campus – Day and Evening; Distance

Education

# **Course Requirements for the Retail Management Certificate Trainee Certificate:**

Major Requ	C-L-SHC	
ACC 120	Principles of Financial Accounting	3-2-4
ACC 121	Principles of Managerial Accounting	3-2-4
BUS 137	Principles of Management	3-0-3
BUS 153	Human Resource Management	3-0-3
MKT 223	Customer Service	3-0-3
WBL 111	Work-Based Learning I	0-10-1

Total Semester Hours Credit Required: 18

## Business Administration Credential: Social Media Marketing Certificate C25120S0

The Social Media Marketing Certificate is designed to teach students to use social media tools to market products and services for businesses. The program introduces students to business, marketing, and social media and prepares them to use social media for advertising and promotion. Upon completion of the program students will be better prepared for marketing opportunities in the digital age.

Entrance Requirement: General Admissions Standards in catalog

Academic Standards: See General Academic Standards in catalog. (No Placement testing is required for this certificate program.) Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science

Degree in Business Administration

Program Sites: Online

# **Course Requirements for Social Media Marketing Certificate**

Required Major Core Courses (16 SHC)		C-L-SHC
MKT 120	Principles of Marketing	3-0-3
WEB 214	Social Media	2-2-3
BUS 110	Introduction to Business	3-0-3
MKT 220	Advertising & Sales Promotion	3-0-3
MKT 232	Intermediate Social Media Marketing	3-2-4

Total Semester Hours Credit Required: 16

## Healthcare Management Technology Credential: Associate in Applied Science Degree A25200

The Healthcare Management Technology curriculum is designed to prepare students for employment in healthcare business and financial operations. Students will gain a comprehensive understanding of the application of management principles to the healthcare environment.

The curriculum places emphasis on planning, organizing, directing, and controlling tasks related to healthcare organizational objectives including the legal and ethical environment. Emphasis is placed on the development of effective communication, managerial, and supervisory skills.

Graduates may find employment in healthcare settings including hospitals, medical offices, clinics, long-term care facilities, and insurance companies. Graduates are eligible to sit for various certification exams upon completion of the degree with a combination of a minimum of two years administrative experience. Eligible certifications include, but are not limited to, the Professional Association of Healthcare Office Managers (PAHCOM), the Healthcare Financial Management Association (HFMA), the Certified Patient Account Manager (CPAM) and the Certified Manager of Patient Accounts (CMPA) examinations.

Program Length: 4 semesters

Career Pathway Options: Associate in Applied Science Degree in Healthcare Management Technology Program Sites: Harnett Campus – Day Program, Selected Distance Courses

legal and ethical issues, and formatting and word

<b>Course Requirements for Healthcare Management</b>	
Technology	

	quirements for Healthcare Managemen	nt		hical issues, and formatting and word	
Technology	y			Students will learn administration and su	pport
A General	Education Courses (15 SHC)	C-L-SHC		nd develop skills applicable in medical nts. Employment opportunities are availab	la in
ENG 111	Writing and Inquiry	3-0-3		dental offices, hospitals, insurance comp	
LING III	Humanities/Fine Arts Requirement	3-0-3		s, medical supply companies, and other he	
	Social/Behavioral Science Requirement			organizations.	uitii
	Boolas/Bollavioras Belefice Requiremen	. 303	cure related	organizations.	
Communica	ations Requirement—Take 3 SHC		Program Le	ength: 5 semesters	
ENG 114	Professional Research and Reporting	3-0-3	Career Path	way Options: Associate in Applied Science	ce
ENG 115	Oral Communications	3-0-3		Medical Office Administration	
COM 110	Introduction to Communication	3-0-3	Program Si	tes: Lee and Harnett Campus – Day Progr	am,
COM 120	Intro Interpersonal Communication	3-0-3	Selected Di	stance Courses	
COM 140	Intro Intercultural Communication	3-0-3			
COM 231	Public Speaking	3-0-3	Course Re	quirements for Medical Office Adminis	tration
Mathematic	es—Take one course:		A General	l Education Courses (15 SHC)	C-L-SHC
MAT 110	Math Measurement & Literacy	2-2-3	A. General	Education Courses (13 SHC)	C-L-SIIC
or	Width Wedstrement & Enterdey	223	ENG 111	Writing and Inquiry	3-0-3
MAT 143	Quantitative Literacy	2-2-3	LIVO III	Humanities/Fine Arts Requirement	3-0-3
141711 143	Quantitative Literacy	223		Social/Behavioral Science Requirement	
B. Maior R	equirements (30 SHC)			Social/Benavioral Science Requirement	3 0 3
ACC 120	Princ of Financial Acet	3-2-4	Communica	ations Requirement – Take 3 SHC	
ACC 121	Princ of Managerial Acct	3-2-4	ENG 114	Prof Research and Reporting	3-0-3
HMT 110	Intro to Healthcare Mgmt	3-0-3	ENG 115	Oral Communications	3-0-3
HMT 210	Medical Insurance	3-0-3	COM 110	Introduction to Communication	3-0-3
HMT 211	Long-Term Care Administration	3-0-3	COM 120	Intro Interpersonal Communication	3-0-3
HMT 220	Healthcare Financial Mgmt	4-0-4	COM 140	Intro Intercultural Communication	3-0-3
OST 141	Medical Terms I – Medical Office	3-0-3	COM 231	Public Speaking	3-0-3
OST 142	Medical Terms II – Medical Office	3-0-3		1 0	
OST 149	Medical Legal Issues	3-0-3			
			MAT 110	Math Measurement & Literacy	2-2-3
	ajor Requirements (19 SHC)		or		
BUS 110	Introduction to Business	3-0-3	MAT 143	Quantitative Literacy	2-2-3
BUS 153	Human Resource Management	3-0-3			
BUS 260	Business Communications	3-0-3		Requirements (29 SHC)	
CIS 110	Introduction to Computers	2-2-3	CIS 110	Introduction to Computers	2-2-3
HMT 212	Mgmt of Healthcare Organizations	3-0-3	OST 131	Keyboarding	1-2-2
SPA 111	Elementary Spanish I	3-0-3	OST 134	Text Entry and Formatting	2-2-3
WBL 111	Work-Based Learning I	0-10-1	OST 141	Medical Terms I – Medical Office	3-0-3
D 04 D	. (1 0110)		OST 142	Medical Terms II – Medical Office	3-0-3
	equirements (1 SHC)		OST 148	Medical Coding Billing and Insurance.	3-0-3
	ccess – Select One	1.0.1	OST 149	Medical Legal Issues	3-0-3
ACA 111	College Student Success	1-0-1	OST 164	Text Editing Applications	3-0-3
ACA 115	Success and Study Skills	0-2-1	OST 243	Medical Office Simulation	2-2-3
ACA 122	College Transfer Success	1-0-1	OST 289	Administrative Office Management	2-2-3
Total Seme	ster Hours Required: 65		C. Other M	Iajor Requirements (22 SHC)	
			ACC 115	College Accounting	3-2-4
Medical (	Office Administration		CTS 130	Spreadsheet	2-2-3
			OST 136	Word Processing	2-2-3
	al: Associate in Applied Science		OST 184	Records Management	2-2-3
_	Medical Office Administration		OST 236	Advanced Word/Information Processing	
A25310			OST 286	Professional Development	3-0-3
			WBL 111	Work-Based Learning I	0-10-1
	ulum prepares individuals for employmen		M : 53	C Tal . 2 CHC	
	d other health-care related offices. Cours		•	tives – Take 2 SHC:	1 2 2
	e medical terminology, information system		OST 241	Medical Office Transcription I	1-2-2
onice mana	gement, medical coding, billing and insu	nance,	OST 242	Medical Office Transcription II	1-2-2

OST 248	Diagnostic Coding	1-2-2
OST 281	Emergency Issues in Medical Office	3-0-3
OST 285	Adv Emergency Issues in Medical Office	3-0-3
D. Other R	equirements (1 SHC)	
Student Suc	ccess – Select One	
ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1

Total Semester Hours Required: 67

ACA 122

## Medical Office Administration Credential: Medical Office Insurance Coding Certificate (Distance Education) C25310IC

College Transfer Success

This program is designed to provide students with skills necessary for positions in medical and allied health facilities requiring a comprehensive knowledge of ICD-10 and CPT codes. This concentrated program provides training in medical terminology, coding, billing, and insurance procedures. Employment opportunities include medical offices, research facilities, health insurance companies, billing agencies, and allied health facilities. Upon completion of this training, students will be prepared to perform data entry associated to billing and recordkeeping of medical diagnosis, charges, and insurance documentation. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Medical Office Administration provided the student meets the entrance requirements for that degree program.

Program Length: 2 Semesters

Career Pathway Options: Associate in Applied Science Degree in Medical Office Administration (Higher entrance standards required); Medical Office Insurance Coding Certificate.

Program Sites: Distance Program

Lee and Harnett Campus – Day Program, Distance

Education

# **Course Requirements for Medical Office Insurance Coding Certificate**

Major Requi	rements (17 SHC)	C-L-SHC
CIS 110	Introduction to Computers	2-2-3
OST 141	Medical Terms I-Medical Office	3-0-3
OST 142	Medical Terms II-Medical Office	3-0-3
OST 148	Medical Coding Billing and Insurance	3-0-3
OST 149	Medical Legal Issues	3-0-3
OST 248	Diagnostic Coding	1-2-2

Total Semester Hours Credit Required: 17 SHC

# Medical Office Administration Credential: Medical Machine Transcription Certificate C25310T0

This program is designed to provide the students with skills necessary to transcribe medical records for physicians in all medical disciplines. Specific skills include medical terminology, medical office procedures, medical transcription, and medical legal issues. Upon completion of this training, students will be prepared to transcribe for professional transcription agencies, hospitals, physician offices, and other health care agencies. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Medical Office Administration provided the student meets the entrance requirements for that degree program.

Program Length: 2 Semesters

1-0-1

Career Pathway Options: Associate in Applied Science Degree in Medical Office Administration (Higher entrance standards required); Medical Machine Transcription Certificate.

Program Sites: Distance Program Lee and Harnett Campus – Day Program

# **Course Requirements for Medical Transcription Certificate**

Required C	C-L-SHC	
OST 141	Medical Terms I-Medical Office	3-0-3
OST 142	Medical Terms II-Medical Office	3-0-3
OST 149	Medical Legal Issues	3-0-3
OST 164	Text Editing Applications	3-0-3
OST 241	Medical Office Transcription I	1-2-2
OST 242	Medical Office Transcription II	1-2-2

Total Semester Hours Credit Required: 16 SHC

# Office Administration Credential: Associate in Applied Science Degree in Office Administration A25370

The Office Administration Curriculum prepares individuals for positions in administrative support careers. It equips office professionals to respond to the demands of a dynamic computerized workplace.

Students will complete courses designed to develop proficiency in the use of integrated software, oral and written communication, analysis and coordination of office duties and systems, and other support topics. Emphasis is placed on non-technical as well as technical skills.

Graduates should qualify for employment in a variety of positions in business, government, and industry. Job classifications range from entry level to supervisor to middle management.

Program Length: 5 semesters

Career Pathway Options: Associate in Applied Science

Degree in Office Systems Technology

Program Sites: Lee and Harnett Campus - Day Program,

Selected Distance Courses

			soft
Course Requirements for Office Administration Degree			
		C-L-SHC	coo topi
ENG 111	Writing and Inquiry	3-0-3	tech
	Humanities/Fine Arts Requirement	3-0-3	icci
	Social/Behavioral Science Requirement	3-0-3	Gra
			enti
	tions Requirement—Take 3 SHC:		Cre
ENG 113	Literature-Based Research	3-0-3	Ass
ENG 114	Prof Research and Reporting	3-0-3	Tec
ENG 115	Oral Communications	3-0-3	Me
COM 110	Introduction to Communication	3-0-3	the
COM 120	Intro Interpersonal Communication	3-0-3	une
COM 140	Intro Intercultural Communication	3-0-3	Pro
COM 231	Public Speaking	3-0-3	Car
			Deg
Mathematics	—Take one course:		Scie
MAT 110	Math Measurement & Literacy	2-2-3	
or			Sys
MAT 143	Quantitative Literacy	2-2-3	Pro
			Lee
•	quirements (15 SHC)		Cor
OST 134	Text Entry and Formatting	2-2-3	Cor
OST 164	Text Editing Applications	3-0-3	Dip
OST 137	Office Software Applications	2-2-3	A. C
OST 184	Records Management	2-2-3	EN
OST 289	Administrative Office Management	2-2-3	Cor
			Cor
C. Other Ma	ojor Requirements (35 SHC)		CO
ACC 115	College Accounting	3-2-4	CO
CIS 110	Introduction to Computers	2-2-3	CO
CTS 130	Spreadsheet	2-2-3	CO
OST 131	Keyboarding	1-2-2	EN
OST 135	Advanced Text Entry and Format	3-2-4	ъ.
OST 136	Word Processing	2-2-3	B. I
OST 138	Advanced Software Application	2-2-3	OS'
OST 181	Intro to Office Systems	2-2-3	OS'
OST 233	Office Publications Design	2-2-3	OS
OST 236	Advanced Word/Information Processing	g 2-2-3	OS
OST 286	Professional Development	3-0-3	OS'
WBL 111	Work-Based Learning I	0-10-1	<b>a</b>
	-		C. (
D. Other Re	quirements (1 SHC)		CIS
	cess – Select One		CTS
ACA 111	College Student Success	1-0-1	OS'
ACA 115	Success and Study Skills	0-2-1	OS'
ACA 122	College Transfer Success	1-0-1	OS'
	•		OS'

Office Administration Credential: Office Administration Diploma D25370

The Office Administration Curriculum prepares individuals for positions in administrative support careers. It equips office professionals to respond to the demands of a dynamic computerized workplace. Students will complete courses designed to develop proficiency in the use of integrated software, oral and written communication, analysis and coordination of office duties and systems, and other support topics. Emphasis is placed on non-technical as well as technical skills.

Graduates should qualify for employment in a variety of entry-level positions in business, government, and industry. Credits earned in this program may be transferred toward an Associate in Applied Science Degree in Office Systems Technology and Associate in Applied Science Degree in Medical Office Administration provided the student meets the entrance requirements for the degree program.

Program Length: 3 semesters

Career Pathway Options: Associate in Applied Science Degree in Office Systems Technology, Associate in Applied Science Degree in Medical Office Administration, Office Systems Technology Diploma.

Program Sites: Distance Programs
Lee and Harnett Campus - Day Program

#### Course Requirements for Office Administration Diploma

Dipionia		
A. General	Education Courses (9 SHC)	C-L-SHC
ENG 111	Writing and Inquiry	3-0-3
Communica	ations Requirement—Take 3 SHC:	
COM 110	Introduction to Communication	3-0-3
COM 120	Intro Interpersonal Communication	3-0-3
COM 140	Intro Intercultural Communication	3-0-3
COM 231	Public Speaking	3-0-3
ENG 115	Oral Communication	3-0-3
B. Major Re	equirements (15 SHC)	
OST 134	Text Entry and Formatting	2-2-3
OST 164	Text Editing Applications	3-0-3
OST 137	Office Software Applications	2-2-3
OST 184	Records Management	2-2-3
OST 289	Administrative Office Management	2-2-3
C. Other Ma	ajor Requirements (17 SHC)	
CIS 110	Introduction to Computers	2-2-3
CTS 130	Spreadsheet	2-2-3
OST 131	Keyboarding	1-2-2
OST 136	Word Processing	2-2-3
OST 236	Advanced Word/Information Processin	g 2-2-3
OST 286	Professional Development	3-0-3
	•	

Total Semester Hours Credit Required: 66

#### D. Other Requirements (1 SHC) Student Success – Select One

ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1
ACA 122	College Transfer Success	1-0-1

Total Semester Hours Credit Required: 39

## Office Administration Credential: Information and Word Processing Certificate C25370W0

This certificate program provides the graduate with the basic keyboarding and word processing skills necessary to enter the job market as an information and word processor. Specific emphases will be placed on a variety of office software and the specific capabilities of word processing, office publications, document formatting and editing, and proofreading. Credits earned in this program may be transferred toward a diploma and/or an Associate in Applied Science Degree in Office Administration and/or an Associate in Applied Science Degree in Medical Office Administration provided the student meets the entrance requirements for the diploma/degree program.

#### Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Office Administration (Higher entrance standards required); Associate in Applied Science Degree in Medical Office Administration (Higher entrance standards required); Diploma in Office Administration (Higher entrance standards required); Receptionist Certificate; Information and Word Processing Certificate. Program Sites: Distance Education

Program Sites: Distance Education Lee and Harnett Campus - Day

# Course Requirements for Information and Word Processing Certificate

#### Required Courses (17 SHC)

Introduction to Computers	2-2-3
Keyboarding	1-2-2
Text Entry and Formatting	2-2-3
Word Processing	2-2-3
Text Editing Applications	3-0-3
Advanced Word/Information Processing	2-2-3
	Text Entry and Formatting Word Processing Text Editing Applications

Total Semester Hours Credit Required: 17

## Office Administration Credential: Receptionist Certificate C25370R0

This certificate program provides the graduate with the basic skills necessary to enter the job market as a

receptionist. Specific emphases will be placed on general office skills in spreadsheets, oral communication, information and word processing, and records management. Credits earned in this program may be transferred toward a Diploma and/or an Associate in Applied Science Degree in Office Administration and/or an Associate in Applied Science Degree in Medical Office Administration provided the student meets the entrance requirements for the degree/diploma program.

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Office Administration (Higher entrance standards required); Associate in Applied Science Degree in Medical Office Administration (Higher entrance standards required); Diploma in Office Administration (Higher entrance standards required); Information and Word Processing Certificate; Receptionist Certificate.

Program Sites: Distance Education Lee and Harnett Campus - Day

#### **Course Requirements for Receptionist Certificate**

Required Courses (17 SHC)		C-L-SHC
CIS 110	Introduction to Computers	2-2-3
OST 131	Keyboarding	1-2-2
OST 134	Text Entry & Formatting	3-0-3
OST 136	Word Processing	2-2-3
OST 164	Text Editing Applications	3-0-3
OST 286	Professional Development	3-0-3

Total Semester Hours Credit Required: 17

# **Paralegal Technology Credential: Associate in Applied Science Degree in Paralegal Technology** A25380

The Paralegal Technology curriculum prepares individuals to work under the supervision of attorneys by performing routine legal tasks, and assisting with substantive legal work. A paralegal/legal assistant may not practice law, give legal advice, or represent clients in a court of law.

Coursework includes substantive and procedural legal knowledge in the areas of civil litigation, legal research and writing, real estate, family law, wills, estates, trusts, and commercial law.

Required courses also include subjects such as English, mathematics, and computer utilization.

Graduates are trained to assist attorneys in probate work, investigations, public records search, drafting and filing legal documents, research, and office management. Employment opportunities are available in private law firms, governmental agencies, banks, insurance agencies, and other business organizations.

Program Length: 5 semesters

Career Pathway Options: Associate in Applied Science

Degree in Paralegal Technology

Program Sites: Lee County Campus - Day Program,

Selected Hybrid Courses

#### Course Requirements for Paralegal Technology Degree I. General Education Academic Core (18 SHC) C-L-SHC

i. General i	Education Academic Core (10 BHC)	C-L-DIIC
ENG 111	Writing and Inquiry	3-0-3
ENG 114	Professional Research and Reporting	3-0-3
	Humanities/Fine Arts Elective	3-0-3
MAT 110	Mathematical Measurement and Literac	y 2-2-3
	Social/Behavioral Science Elective	3-0-3
	*Communications Elective	3

#### II. Major Hours (56 SHC) A. Technical Core (23 SHC)

LEX 110 Introduction to Paralegal Study 2-0-	
LEX 120 Legal Research/Writing I 2-2-	3
LEX 130 Civil Injuries 3-0-	3
LEX 140 Civil Litigation I 3-0-	3
LEX 150 Commercial Law 2-2-	3
LEX 210 Real Property I 3-0-	3
LEX 240 Family Law 3-0-	3
LEX 250 Wills, Estates, and Trusts 2-2-	3

C.	Other	Major	Hours (	(33)	SHC)

C. Other Ma	jor Hours (33 SHC)	
ACC 115	College Accounting	3-2-4
CIS 110	Introduction to Computers	2-2-3
WBL 111	Work Based learning I	0-10-1
LEX 121	Legal Research Writing II	2-2-3
LEX 141	Civil Litigation II	2-2-3
LEX 160	Criminal Law and Procedure	2-2-3
LEX 270	Law Office Mgt/Technology	1-2-2

T E37 100	C	1 0 0
LEX 180	Case Analysis and Reasoning	1-2-2
LEX 211	Real Property II	1-4-3
LEX 220	Corporate Law	2-0-2
LEX 260	Bankruptcy and Collections	3-0-3
LEX 271	Law Office Writing	1-2-2
LEX 280	Ethics and Professionalism	2-0-2

#### III. Other Required Hours (1 SHC)

Choose one	e course:	
ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1
ACA 122	College Transfer Success	1-0-1
*Communio	cations Electives—Select One	
COM 110	Introduction to Communication	3-0-3

COM 120 Intro. to Interpersonal Communication 3-0-3 Intro. To Intercultural Communication 3-0-3 COM 140 COM 231 **Public Speaking** 3-0-3 ENG 115 Oral Communication 3-0-3

Total Semester Hours Credit Required for Graduation: 75

## Paralegal Technology Credential: Paralegal Technology Diploma D25380

This diploma program is designed for students who have already earned a Baccalaureate and/or an Associate Degree. Students in this program will learn the specifics of assisting lawyers in the specific areas of research, document preparation, and client interviews. Credits earned in this program may be transferred to the Associate in Applied Science Degree in Paralegal Technology provided the student meets all entrance requirements for the degree program.

Program Specific Entrance Standards: A Baccalaureate and/or an Associate Degree including credit for ENG 111 or equivalent and 3 SHC in general education.

Program Length: 3 semesters

Career Pathway Options: Associate in Applied Science Degree in Paralegal Technology (Higher entrance standards required); Paralegal Technology Diploma Program Sites: Lee County Campus - Day Program,

Selected Hybrid Courses

#### Course Requirements for Paralegal Technology Diploma

#### II. Major Hours (56 SHC)

A. Technical	Core (23 SHC)	
LEX 110	Introduction to Paralegal Study	2-0-2
LEX 120	Legal Research/Writing I	2-2-3
LEX 130	Civil Injuries	3-0-3
LEX 140	Civil Litigation I	3-0-3
LEX 150	Commercial Law	2-2-3
LEX 210	Real Property I	3-0-3
LEX 240	Family Law	3-0-3
LEX 250	Wills, Estates, and Trusts	2-2-3

B. Other M	ajor Hours (22 SHC)
ACC 115	College Accounting

ACC 115	College Accounting	3-2-4
LEX 121	Legal Research/Writing II	2-2-3
LEX 160	Criminal Law	2-2-3
LEX 211	Real Property II	1-4-3
LEX 260	Bankruptcy and Collections	3-0-3
LEX 270	Law Office Mgt/Technology	1-2-2
LEX 271	Law Office Writing	1-2-2
LEX 280	Ethics and Professionalism	2-0-2

Total Semester Hours Credit Required for Graduation: 45

## Information Technology (General) Credential: Associate in Applied Science Degree in Information Technology A25590

The Information Technology (IT) curriculum prepares graduates for employment in the technology sector as designers, testers, support technicians, system administrators, developers, or programmers who use computer software and/or hardware to design, process, implement and manage information systems in specialties such as database services, security, business intelligence, healthcare informatics and others depending on the technical path selected within this curriculum.

Course work includes development of a student's ability to create, store, communicate, exchange and use information to solve technical issues related to information support and services, interactive media, network systems, programming and software development, information security and other emerging technologies based on the selected area of study.

Graduates should qualify for employment in entry-level positions with businesses, educational systems, and governmental agencies which rely on computer systems to design and manage information. The program will incorporate the competencies of industry-recognized certification exams.

#### Course requirements for Information Technology Degree – General Track

#### I. General Education

Academ	ic Core (15 SHC)	C-L-SHC
ENG 111	Writing and Inquiry	3-0-3
ENG 114	Professional Research and Reporting	g 3-0-3
MAT 143	Quantitative Literacy	2-2-3
	Humanities/Fine Arts Elective	3-0-3
	Social/Behavioral Science Elective	3-0-3
II.	Major Hours (54 SHC)	
A.	Technical Core (12 SHC)	
CTI 110	Web, Pgm. & DB Foundation	2-2-3
CTI 120	Network & SEC Foundation	2-2-3
CTS 115	Info. Sys. Business Concepts	3-0-3
CTS 120	Hardware/Software Support	2-3-3

B. Program	Major (12 SHC)	
NOS 120	Linux/UNIX Single User	2-2-3
NOS 130	Windows Single User	2-2-3
CIS 115	Introduction to Programming & Logic	2-3-3
CTS 285	Systems Analysis & Design	3-0-3
010 200	Systems i maryons ee 2 congin	
C.	Other Major Hours (30 SHC)	
WEB 140	Web Development	2-2-3
NOS 230	Windows Administration I	2-2-3
DBA 110	Database Concepts	2-3-3
DBA 120	Database Programming I	2-2-3
SEC 110	Security Concepts	2-2-3
CTS 289	System Support Project	1-4-3
CTS 220	Advanced Hard/Software Support	2-3-3
WEB 151	Mobile Application Dev. I	2-2-3
	Technical Electives	3
	Programming Elective	3
III.	Other Requried Hours (1 SHC)	
Choose one	. , ,	
ACA 111	College Student Success	1-0-1
ACA 115	Success and Study Skills	0-2-1
ACA 122	College Transfer Success	1-0-1
		1 0 1
		101
	ectives (Choose 3 SHC)	
CIS 110	Introduction to Computers	2-2-3
CIS 110 CSC 134	Introduction to Computers C++ Programming	2-2-3 2-3-3
CIS 110 CSC 134 CSC 139	Introduction to Computers C++ Programming Visual Basic Programming	2-2-3 2-3-3 2-3-3
CIS 110 CSC 134 CSC 139 CSC 151	Introduction to Computers C++ Programming Visual Basic Programming JAVA Programming	2-2-3 2-3-3 2-3-3 2-3-3
CIS 110 CSC 134 CSC 139	Introduction to Computers C++ Programming Visual Basic Programming	2-2-3 2-3-3 2-3-3
CIS 110 CSC 134 CSC 139 CSC 151 CTI 140	Introduction to Computers C++ Programming Visual Basic Programming JAVA Programming	2-2-3 2-3-3 2-3-3 2-3-3
CIS 110 CSC 134 CSC 139 CSC 151 CTI 140	Introduction to Computers C++ Programming Visual Basic Programming JAVA Programming Virtualization Concepts	2-2-3 2-3-3 2-3-3 2-3-3
CIS 110 CSC 134 CSC 139 CSC 151 CTI 140	Introduction to Computers C++ Programming Visual Basic Programming JAVA Programming Virtualization Concepts g Electives (Choose 3 SHC) C++ Programming	2-2-3 2-3-3 2-3-3 2-3-3 1-4-3
CIS 110 CSC 134 CSC 139 CSC 151 CTI 140 Programmin CSC 134	Introduction to Computers C++ Programming Visual Basic Programming JAVA Programming Virtualization Concepts g Electives (Choose 3 SHC)	2-2-3 2-3-3 2-3-3 2-3-3 1-4-3

Total Semester Credit Hours: 70

## Credential: Diploma in Information Technology D25590

The Information Technology curriculum is designed to prepare graduates for employment with organizations that use computers to process, manage, and communicate information. This is a flexible curriculum that can be customized to meet community information systems needs.

Coursework will develop a student's ability to communicate complex technical issues related to computer hardware, software, and networks in a manner that computer users can understand. Classes cover computer operations and terminology, operating systems, database, networking, security, and technical support. Graduates should qualify for employment in entry-level positions with businesses, educational systems, and governmental agencies which rely on computer systems to manage information. Graduates

should be prepared to sit for industry-recognized certification exams.

Program Length: 3 semesters

Career Pathway Options: Associate in Applied Science Degree in Information Technology (Higher entrance standards required), Diploma in Information Technology.

Program Sites: Lee Campus - Day Program

# Course Requirements for Information Technology Diploma

I. General Education Academic Core (6 SHC) C-L-SHC			
ENG 111	Writing & Inquiry	3-0-3	
MAT 143	Quantitative Literacy	2-2-3	
	•		
II.	Major Hours (39 SHC)		
A.	Technical Core (12 SHC)		
CTI 110	Web, Pgm. & DB Foundation	2-2-3	
CTI 120	Network & SEC Foundation	2-2-3	
CTS 115	Info System Business Concepts	3-0-3	
CTS 120	Hardware/Software Support	2-3-3	
D	Decree Maior (O SHC)		
B.	Program Major (9 SHC)	2 2 2	
NOS 130	Windows Single User	2-2-3	
CIS 115	Introduction to Programming & Logic	2-3-3	
CTS 285	Systems Analysis & Design	3-0-3	
C.	Other Major Hours (18 SHC)		
WEB 140	Web Development Tools	2-2-3	
NOS 230	Windows Administration I	2-2-3	
DBA 110	Database Concepts	2-3-3	
SEC 110	Security Concepts	2-2-3	
CTS 220	Advanced Hard/Software Support	2-3-3	
	Programming Elective		
III.	Other Required Hours (1 SHC)		
Choose one			
ACA 111	College Student Success	1-0-1	
ACA 115	Success & Study Skills	0-2-1	
ACA 122	College Transfer Success	1-0-1	
Programmin	ng Electives:		
CSC 134	C++ Programming	2-3-3	
CSC 134	Visual Basic Programming	2-3-3	
CSC 151	JAVA Programming	2-3-3	
050 151	011,11110Bimining		

Total Semester Credit Hours: 46

# **Credential: Database Programming Certificate C25590DP**

Students will solve business computer problems through programming techniques and procedures, using appropriate languages and software. The primary emphasis of the curriculum is hands-on training in programming, database design, database application, and related computer areas that provide the ability to adapt as information systems evolve.

Graduates should qualify for employment in business, industry, and government organizations as entry-level programmers, programmer trainees, software developers, database developers, software specialists, or information managers.

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Computer Information Technology (Higher entrance standards required), Diploma in Computer Information Technology (Higher entrance standards required), Certificate in Computer Information Technology. Program Sites: Lee Campus - Day Program and Selected Evening Courses

# **Course requirements for Database Programming Certificate**

I. General Education Academic Core (SHC)

#### II. Major Hours (12 SHC)

al Core (3 SHC)	
Web, Pgm, & DB Foundation	2-2-3
Major (3 SHC)	
Introduction of Programming and Logic	2-3-3
ijor Hours (6 SHC)	
Database Concepts	2-3-3
g Elective (see below)	
C++ Programming	2-3-3
Visual Basic Programming	2-3-3
JAVA Programming	2-3-3
	Major (3 SHC) Introduction of Programming and Logic  ujor Hours (6 SHC) Database Concepts  g Elective (see below) C++ Programming Visual Basic Programming

Total Semester Credit Hours: 12

## Credential: Internet and Computing Core IC3 Certificate C25590IC

Students will solve general computer problems through computer literacy techniques using appropriate learning methods and procedures. The primary emphasis of the curriculum is hands-on training in word processing applications, spreadsheet applications, presentation applications, database applications, basic computer concepts, networking concepts, Internet concepts and other related computer areas that provide the ability to adapt as information systems evolve. Once course requirements are met, students will be prepared to take the globally recognized IC3 Certification Exam offered by Certiport.

Graduates should qualify for employment in business, industry, and government organizations as entry-level computer users.

Entrance Standards: See General Admission Standards in catalog

Academic Standards: See General Academic Standards in catalog

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Computer Associate in Applied Science Degree in Computer Information Technology (Higher entrance standards required), Diploma in Computer Information Technology (Higher entrance standards required), Certificate in Computer Information Sites: Lee Campus - Day and Evening Programs

# **Course Requirements for Internet and Computing Core IC3 Certificate**

#### I. General Education Academic Core (0 SHC)

#### II. Major Hours (12 SHC)

A.	Technical Core (6 SHC)	
CTS 120	Hardware/Software Support	2-3-3
CTI 120	Network and SEC Foundation	2-2-3
B. NOS 130	Program Major (3 SHC) Windows Single User	2-2-3
C. CIS 110	Other Major Hours (3 SHC) Introduction to Computers	2-2-3

Total Semester Hours Credit: 12

## Credential: Hardware/Troubleshooting Certificate C25590HT

This certificate is designed for individuals interested in acquiring advanced technical skills and knowledge to maintain and repair personal computers. Students gain skills in selecting parts, upgrading, building, and configuring personal computers, and installing and configuring operating systems. Major topics include component identification, system configuration, memory, peripheral installation and configuration, device drivers, printers and communication devices, and troubleshooting and diagnostic techniques,. Upon completion, students should be able to select appropriate computer equipment and software, upgrade/maintain existing equipment and software, and troubleshoot/repair non-functioning personal computers. This certificate is designed to prepare students for the A+ Certification Examinations offered by CompTIA (Certified Hardware Technician).

Graduates should qualify for employment in business, industry, and government organizations as entry-level PC technicians, helpdesk technicians, or any generalist computer technician.

Program Length: 2 semesters

Career Pathway Options: Associate in Computer Information Technology or Networking Technology Program Sites: Lee Campus – Day and Night Programs

# **Course Requirements for Hardware/Troubleshooting Certificate**

#### I. General Education Academic Core

#### II Major Hours (12 SHC)

A.	Technical Core (6 SHC)	
CTS 120	Hardware/Software Support	2-3-3
CTI 120	Network & SEC Foundation	2-2-3
B.	Program Major (3 SHC)	
NOS 130	Windows Single User	2-2-3
C.	Other Major Hours (3 SHC)	
CTS 220	Advanced Hard/Software Support	2-3-3

Total Semester Hours Credit: 12

# Information Technology (Network Management) Credential: Associate in Applied Science Degree in Information Technology A25590

The Networking Technology curriculum prepares individuals for employment supporting network infrastructure environments. Students will learn how to use technologies to provide reliable transmission and delivery of data, voice, image, and video communication in business, industry, and education.

Coursework includes design, installation, configuration, and management of network infrastructure technologies and network operating systems. Emphasis is placed on the implementation and management of network software and the implementation and management of hardware such as switches and routers.

Graduates should find employment in entry-level jobs as local area network managers, network operators, network analysts, and network technicians. Graduates may also be qualified to take certification examinations for various network industry certifications, depending on their local program.

Graduates should qualify for positions such as: LAN/PC administrator, microcomputer support specialist, network control operator, Communication technician/analyst, network/computer consultant, and information systems specialist.

Program Length: 5 semesters
Career Pathway Options: Specialized Networking
Certificate Programs
Program Sites: North Carolina School of
Telecommunications. Day and selected evening courses.
Corporate and career-centered programs.

Course Requirements for Information Technology	
Degree – Networking Track	

I. General I	Education Academic Core (15 SHC)	C-L-SHC	
ENG 111	Writing and Inquiry	3-0-3	
ENG 114	Professional Research and Reporting	3-0-3	
	Humanities/Fine Arts Elective	3-0-3	
MAT 143	Quantitative Literacy	2-2-3	
	Social/Behavioral Science Elective	3-0-3	
	lours (54 SHC)		
	l Core (12 SHC)		
CTI 110	Web, Pgm. & DB Foundation	2-2-3	
CTI 120	Network and SEC Foundation	2-2-3	
CTS 115	Info Sys. Business Concepts	3-0-3	
CTS 120	Hardware/Software Support	2-3-3	
D D	Main (C GHC)		
	Major (6 SHC)	1 4 2	
NET 125	Networking Basics	1-4-3	
NET 126	Routing Basics	1-4-3	
C. Other Ma	ojor Hours (36 SHC)		
CTI 140	Virtualization Concepts	1-4-3	
NET 225	Routing and Switching I	1-4-3	
NET 226	Routing and Switching II	1-4-3	
NET 241	Introduction to VOIP	2-3-3	
NET 289	Networking Project	1-4-3	
NOS 120	Linux/UNIX Single User	2-2-3	
NOS 130	Windows Single User	2-2-3	
NOS 220	Linux/UNIX Administration I	2-2-3	
NOS 230	Windows Admin I	2-2-3	
SEC 110	Security Concepts	2-2-3	
SEC 160	Security Fundamentals I	2-2-3	
~	Technical Elective	3	
*** O.1 **	(4.0776)		
	Required Hours (1 SHC)		
Choose one		1.0.1	
ACA 111	College Student Success	1-0-1	
ACA 115	Success and Study Skills	0-2-1	
ACA 122	College Transfer Success	1-0-1	
Technical Electives (Choose 3 SHC)			
CIS 110	Introduction to Computers	2-2-3	
DBA 110	Database Concepts	2-3-3	
Total Semester Credit Hours: 70			

# Credential: Diploma in Information Systems (Network Management) D25590N

The Networking Technology Program prepares individuals for employment supporting network infrastructure and environments. Students will learn how to use technologies to provide reliable transmission and delivery of data, voice, image, and video communication in business, industry, and education.

Coursework includes design, installation, configuration, and management of network infrastructure technologies and network operating systems. Emphasis is placed on the implementation and management of network software and the implementation and management of hardware, such as switches and routers.

Graduates should find employment in entry-level jobs as local area network managers, network operators, network analysts, and network technicians. Graduates may also be qualified to take certification examinations for various network industry certifications, depending on their local program.

Program Length: 3 Semesters

Career Pathway Options: Associate in Applied Science Degree in Network Technology, Diploma in Network Technology.

Program Sites: North Carolina School of

Telecommunications. Day and selected evening courses. Corporate and career-centered programs.

### Course Requirements for Information Technology Diploma – Network Management

I. General	Education Academic Core (6 SHC)	C-L-SHC
ENG 111	Writing and Inquiry	3-0-3
MAT 143	Quantitative Literacy	2-2-3
II. Major I	Hours (39 SHC)	
A. Technica	al Core (12 SHC)	
CTI 110	Web, Pgm. &DB Foundation	2-2-3
CTI 120	Network and SEC Foundation	2-2-3
CTS 115	Info Sys. Business Concepts	3-0-3
CTS 120	Hardware/Software Support	2-3-3
B. Program	Major (6 SHC)	
NET 125		1-4-3
NET 126		1-4-3
C. Other M	ajor Hours (21 SHC)	
NET 225	Routing and Switching I	1-4-3
NET 226		1-4-3
NOS 120		2-2-3
NOS 130	Windows Single User	2-2-3
NOS 220	<u> </u>	2-2-3
NOS 230	Windows Admin I	2-2-3
SEC 160	Security Fundamentals I	2-2-3
III. Other I	Required Hours (1 SHC) course:	

Total Semester Credit Hours: 46

ACA 111

ACA 115

ACA 122

College Student Success

Success and Study Skills

College Transfer Success

1-0-1

0-2-1

1-0-1

## Credential: Certificate in Network Operating Systems C25590NO

The Network Operating System is a certificate under the curriculum title of Networking Technology. This curriculum prepares students to understand various network operating systems and models. This curriculum also develops operating skills needed to successfully manage and support these devices.

Coursework includes extensive hands-on experience with different network operating systems and tools. Classes cover installation and support of various network operating systems, security electronics, security and intrusion detection software, troubleshooting, administrative responsibilities, and other tools. Graduates should qualify for positions such as: LAN/PC network operating systems administrator, technician, and personal computer technician.

Graduates may also be prepared to sit for certification exams that can result in industry-recognized credentials. Credits earned in this certificate program will transfer into the Associate in Applied Science Degree in Networking Technology. Students must meet the higher entrance requirements.

#### Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Network Technology (Higher entrance standards required), Diploma in Network Technology (Higher entrance standards required), Certificate in Network Operating System.

Program Sites: North Carolina School of Telecommunications. Day and selected evening courses. Corporate and career-centered programs.

# **Course Requirements for Network Operating System Certificate**

NOS 120	Linux/UNIX Single User	2-2-3
NOS 130	Windows Single User	2-2-3
NOS 220	Linux/UNIX Administration I	2-2-3
NOS 230	Windows Admin I	2-2-3

# Credential: Certificate in Network Infrastructure C25590NI

The Network Infrastructure Certificate is a certificate under the curriculum title of Network Technology. This curriculum prepares students to understand and install various models of Cisco routers and switches. This curriculum also develops operating skills needed to successfully manage and support these devices.

Coursework includes extensive hands-on experience with different network electronics and support tools. Classes cover installation and support of various network electronics, management software, troubleshooting, and administrative responsibilities.

Graduates should qualify for positions such as: LAN/PC Administrator, Network Control Operator, Network Analyst, and Information Systems Specialist. Graduates may also be prepared to sit for certification exams that can result in industry-recognized credentials. Credits earned in this certificate program will transfer into the Associate in Applied Science Degree in Network Technology. Students must meet the higher entrance requirements.

#### Program Length: 2 Semesters

Career Pathway Options: Associate in Applied Science Degree in Network Technology (Higher entrance standards required), Diploma in Network Technology (Higher entrance standards required), Certificate in Network Infrastructure.

Program Sites: North Carolina School of Telecommunications. Day and selected evening courses. Corporate and career-centered programs.

# Course Requirements for Network Infrastructure Certificate

NET 125	Networking Basics	1-4-3
NET 126	Routing Basics	1-4-3
<b>NET 225</b>	Routing and Switching I	1-4-3
NET 226	Routing and Switching II	1-4-3

# Credential: Certificate in Network Security C25590SE

The Network Security Certificate is a certificate under the curriculum title of Network Technology. This curriculum prepares students to understand and install various types of security tools and models. This curriculum also develops operating skills needed to successfully manage and support these devices.

Coursework includes extensive hands-on experience with different network electronics, operating systems, and security tools. Classes cover installation and support of various security electronics, security and intrusion detection software, troubleshooting, administrative responsibilities, and other security tools.

Graduates should qualify for positions such as: LAN/PC security technician, security control operator, and network security technician. Graduates may also be prepared to sit for certification exams that can result in industry-recognized credentials. Credits earned in this certificate program will transfer into the Associate in Applied Science Degree in Network Technology. Students must meet the higher entrance requirements.

Program Length: 2 semesters

Career Pathway Options: Associate in Applied Science Degree in Network Technology (Higher entrance standards required), Diploma in Network Technology (Higher entrance standards required), Certificate in Network Security.

Program Sites: North Carolina School of

Telecommunications. Day and selected evening courses.

Corporate and career-centered programs.

#### **Course Requirements for Network Security Certificate**

NET 125	Networking Basics	1-4-3
NET 126	Routing Basics	1-4-3
NET 225	Routing and Switching I	1-4-3
NET 226	Routing and Switching II	1-4-3
SEC 160	Security Fundamentals I	2-2-3

# Credential: Certificate in Voice Over IP C25590TL

The Voice over IP Certificate is a certificate under the curriculum title of Networking Technology. This curriculum prepares students to understand and install various types of Voice over IP tools and models. This curriculum also develops operating skills needed to successfully manage and support these devices.

Coursework includes extensive hands-on experience with different network electronics, operating systems, and Voice over IP tools. Classes cover installation and support of various Voice over IP electronics, Voice over IP software, troubleshooting, administrative responsibilities, and other tools.

Graduates should qualify for positions such as: LAN/PC VoIP technician and network VoIP technician. Graduates may also be prepared to sit for certification exams that can result in industry-recognized credentials. Credits earned in this certificate program will transfer into the Associate in Applied Science Degree in Network Technology. Students must meet the higher entrance requirements.

#### Program Length: 3 semesters

Career Pathway Options: Associate in Applied Science Degree in Network Technology (Higher entrance standards required), Diploma in Network Technology (Higher entrance standards required), Certificate in Network Voice Over IP.

Program Sites: North Carolina School of Telecommunications. Day and selected evening courses. Corporate and career-centered programs.

#### **Course Requirements for Voice Over IP Certificate:**

NET 125	Networking Basics	1-4-3
NET 126	Routing Basics	1-4-3
NET 225	Routing and Switching I	1-4-3
NET 226	Routing and Switching II	1-4-3
NET 241	VOIP Fundamentals	2-3-3

# Commercial and Artistic Production Technologies

# Broadcasting Production Technology Credential: Associate in Applied Science Degree in Broadcasting Production Technology A30120

Students enrolled in the Broadcasting Production Technology curriculum will develop professional skills in radio, television, audio, video, and related applications.

Training emphasizes speech, script writing, production planning, editing, and post production. Students - also study the development of the broadcasting industry, sales, ethics, law, marketing, and management. Hands-on training and teamwork approaches are essential to the instructional process.

Upon successful completion, students are prepared to enter broadcasting, production, and related industries in a variety of occupations.

#### Program Length: 6 semesters

Career Pathway Options: Associate in Applied Science Degree in Broadcasting Production Technology Note: Associate in Applied Science students may begin with the Radio or the TV Production sequence. Program Sites: Lee Campus - Day Program; Harnett Campus - Selected courses

# **Course Requirements for Broadcasting Production Technology Degree**

Technology	Degree	
A. General H	Education Courses (15 SHC)	C-L-SHC
ENG 111	Writing and Inquiry	3-0-3
MAT 110	Math Measurement & Literacy	2-2-3
	Humanities/Fine Arts Requirement	3-0-3
	Social/Behavioral Science Requirement	t 3-0-3
Communicat	ions—Take one course:	
ENG 113	Literature-Based Research	3-0-3
ENG 114	Professional Research and Reporting	3-0-3
ENG 115	Oral Communication	3-0-3
B. Major Re	quirements (13 SHC)	
BPT 110	Introduction to Broadcasting	3-0-3
BPT 111	Broadcast Law and Ethics	3-0-3
BPT 112	Broadcast Writing	3-2-4
BPT 113	Broadcast Sales	3-0-3
C. Other Major Requirements (40-41 SHC)		
BPT 121	Broadcast Speech I	2-3-3
BPT 122	Broadcast Speech II	2-3-3
BPT 131	Audio/Radio Production I	2-6-4
BPT 132	Audio/Radio Production II	2-6-4
BPT 135	Radio Performance I	0-6-2
BPT 210	Broadcast Management	3-0-3
BPT 215	Broadcast Programming	3-0-3